

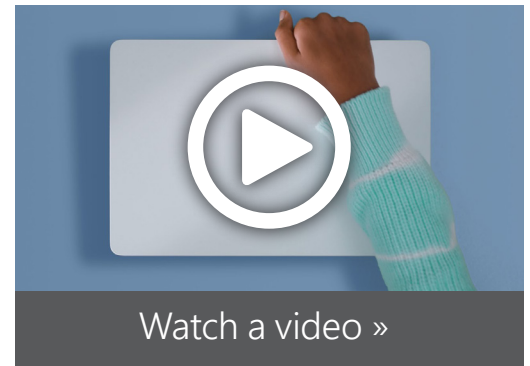
Surface Laptop SE

The Most Affordable Surface Device, Designed for Students



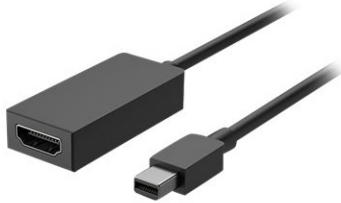
30 Seconds on the Surface Laptop SE:

Surface Laptop SE simplifies learning for students. Running Windows 11 SE, an operating system designed for education, students have access to built-in apps, web experiences to help them learn and develop essential skills, and tools that meet them where they are, no matter their abilities.



Upsell Opportunity:

Pair the Surface Laptop SE with these accessories:



Mini DisplayPort to HDMI
Power Adapter



What You Need to Know About Pitching the Surface Laptop SE:



Intel® Celeron®
Processor and eMMC
storage



Digital mic and stereo
speakers



720p HD camera



USB-C®, USB-A, and
headphone jack



Key Positioning Tips:

- **General Studies:** The Laptop SE is perfect for completing daily tasks for students that require all-day battery life and portability. Students will get the performance and reliability of Windows 11 in a cloud-first edition. Featuring an easy-to-use interface plus an education-first menu of curated apps, with a cleaner interface and fewer distractions, Windows 11 SE helps students focus on learning.



Key Features:

- **Zero-touch deployment:** Out of the box and ready to go, Windows Autopilot and Intune enable students to simply sign-in and start learning from day one.
- **Secure protection from Microsoft:** Every layer is maintained by Microsoft, from the hardened firmware that is adopted from a Microsoft open-source UEFI to the OS, through to cloud management.
- **Maintain secure control:** Manage down to the firmware layer through the cloud with Microsoft Endpoint Manager and DFCL. Control mics, USB ports, cameras, and Bluetooth®.
- **Safe in the right hands:** Lock the operating system when the laptop is closed, and control physical access with the integrated Kensington Nano Security Slot.



Common Objections and How to Handle Them:

“I have a Surface Laptop Go (or comparable device). Why should I upgrade to the Laptop SE?”

Every time Surface launches a newer version of a device, it's done based on what customers are saying they need. The Laptop SE is Microsoft's most affordable device and meets their top-notch standards.

“What is the battery life like on the Surface Laptop SE?”

The Surface Laptop SE works up to 16 hours with normal use. Students won't have to worry about finding an available outlet because this device is built to last all day.



Surface Laptop SE Specifications

Dimensions	11.17" x 7.6" x 0.70" (283.70mm x 193.05mm x 17.85 mm)
Display	Screen: 11.6" TFT Liquid Crystal Display Module Display Resolution: 1366x768 (135 PPI) Aspect ratio: 16:9
Processor	Intel® Celeron® N4020 Intel® Celeron® N4120
Memory	4GB or 8GB DDR4
Storage	64GB or 128GB Embedded MultiMedia Card (eMMC)
Graphics	Intel® UHD Graphics 600
Battery life	Up to 16 hours of typical device usage
Connections	1 x USB-C® 1 x USB-A 1 x Barrel type DC connector 1 x 3.5 mm Headphone/Mic Jack
Cameras, Video, & Audio	1MP Front facing camera with up to 720p 30fps video 2W Stereo Speakers Single digital microphone
Software	Windows 11 SE Microsoft 365 for Education
Wireless	Wi-Fi: 802.11ac (2x2) Bluetooth® Wireless 5.0 LE
Sensors	1 x Hall-effect Sensor
Security	TPM 2.0 chip for enterprise security
What's in the box	Surface Laptop SE Power Supply Quick Start Guide Safety and warranty documents
Warranty	1-year limited hardware warranty
Weight	2.45 lbs (1,112.4g)
Exterior	Casing: All plastic body unpainted Colors: Glacier Physical buttons: Power button and Volume buttons on Keyboard Hinge: 135 degrees open angle