

Surface Pro 9

Laptop power, tablet flexibility

Surface Pro 9 gives you the tablet flexibility you want and the laptop performance and battery life you need to move through your day — all in one ultra-portable device. Now with powerful new processors and optional high-speed 5G connectivity.

Key Features

- Get your perfect viewing angle with the adjustable built-in kickstand.
- Unlock Neural Processing Unit (NPU) powered camera experiences including Automatic Framing and Eye Contact.
- With powerful new processors, optional 5G connectivity, and an ultra-portable design that starts at just 1.94 lbs., Surface Pro 9 is the 2-in-1 that can handle it all.
- 2 x USB-C® ports let you easily use or charge accessories, dock to high-powered displays, or transfer large creative files with ease. Choose Surface Pro 9 with Intel® for ultra-fast Thunderbolt™ 4 ports.

Upsell Opportunity



Pair the Surface Pro 9 with the Surface Pro Signature Type Cover, Surface Arc Wireless Mouse, and the Surface Slim Pen 2.

Campus Sales Positioning

- **Administration:** For professionals that want a compact 2-in-1 device and are constantly on the go, the Surface Pro 9 will be their ideal solution.
- **Art & Design and Engineering:** Creatives love the Surface Pro 9 as their 2-in-1 device because of the larger screen and the accessory compatibility.
- **Athletics:** The Pro 9 has a refresh rate of 120HZ which allows for faster writing.
- **Business & Finance:** The Pro 9 is lightweight and versatile, ideal for business professionals who are constantly on the go and can run all the programs commonly used by Business departments.



Common Objections and How to Handle Them

“I have a Surface Pro 8 (or older generation). Why should I upgrade to the Pro 9?”

Every time Surface launches a newer version of a device, it's done based on what customers are saying they need. The Surface Pro 9 has a faster processor, better visuals and sound, and greater security to name a few features.

“The Pro 9 is expensive.”

There are many reasons why you should upgrade to the Pro 9. The processor is updated, allowing users to handle all their daily tasks, and more, with speed and ease.

Surface Pro 9 Tech Specs

Processor	12th Gen Intel® Core™ i5-1235U processor 12th Gen Intel® Core™ i7-1255U processor
Size and Weight	Length: 11.3" (287 mm) Width: 8.2" (209 mm) Height: 0.37" (9.3 mm) Weight: 1.94 lb (879 g)
Battery life	Surface Pro 9 (Intel/Wifi): Up to 15.5 hours of typical device usage Surface Pro 9 (SQ®3/5G): Up to 19 hours of typical device usage